











Key Assumptions for FY24/25 Operating Budget Development

Finance Committee Meeting April 23, 2024

FY24/25 Operating Budget Overview



Fiscal Responsibility	Critically review proposed operating budget each year to identify budget adjustment needs and opportunities] 🗸
Cost Control	Manage labor, chemical, energy, materials, supplies, hauling, services, and regulatory compliance costs) 🗸
Financial Planning	Project FY25/26 (second year) Operating Budget needs; no funding appropriated but supports GFOA requirements) 🗸
Operating Budget	 Proposed FY24/25 Operating Budget = \$34.5M +\$2.2M increase (+7.0%) relative to FY23/24 (\$32.3M) WW Operating Budget = +\$2.1M (\$30.6M) RW Operating Budget (funded by RWSCs) = +\$0.1M (\$3.9M) Last year, projected FY24/25 WW Operating Budget = \$31.0M Significant budget drivers include labor (+\$1.1M), HHW/street sweeping (+\$529k), utilities (+\$381k), chemicals (+\$168k) 	

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FY24/25 Proposed Operating Budget Overview: Revenues/Expenses



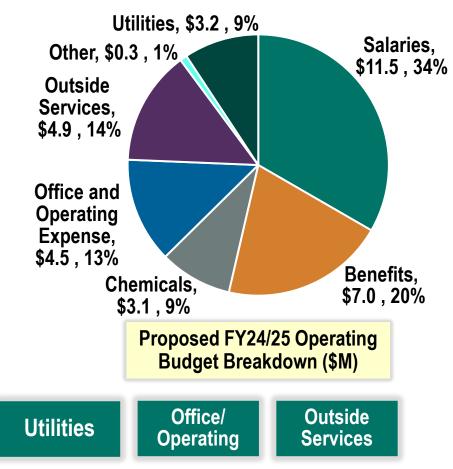
- Proposed Operating Budget = \$34.5M
- Revenue Sources

Salaries

- Sewer Service Charges (75%)
- Recycled Water Service Charges (12%)
- Street Sweeping Charges (2%)

Benefits

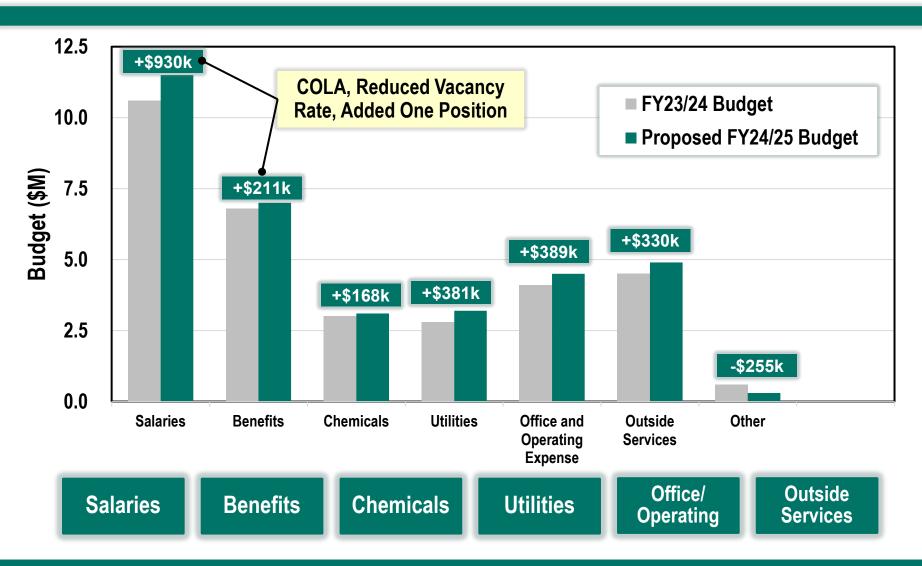
Other Revenues (11%)



Chemicals

FY24/25 Proposed Operating Budget Comparison to FY23/24





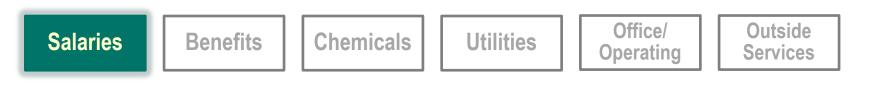
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Key Assumptions Salaries (\$11.5M, 34%)



Ensuring Staffing Needs and Skilled Workforce

- Conducted critical review of position needs, incorporated minor position changes for FY24/25, including addition of Software Developer (1.0 full-time equivalent [FTE])
- 81.75 FTE positions (net 0.25 FTE increase from FY23/24), including 4.5 FTEs for part-time positions
 - Incorporated labor savings (w/benefits) of \$0.7M due to vacancies (equivalent to 4.5 FTEs); additional labor savings in capital budget
 - Utilizing seven intern positions (3.5 FTEs) to support critical business needs and workforce development

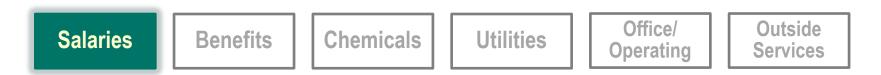


Key Assumptions Salaries (\$11.5M, 34%) (cont'd)



Navigating a Competitive Labor Market – Salary Drivers

- Strong interest in recruiting and retaining highly-skilled staff in competition with peer agencies, consultants
 - Focus on workforce development, industry engagement, training (\$303k)
- ~41% of staff has been with District <5 years—moderate shift to lower salaries with more staff in salary progression
- Labor MOUs include annual cost-of-living adjustments (COLA) to be applied in July each year
 - COLA range = 2.0-5.0% (to be confirmed in May based on index)
 - Financial Impact: Assumed 3.0% COLA increase = +\$0.4M



Key Assumptions Benefits (\$7M, 20%)



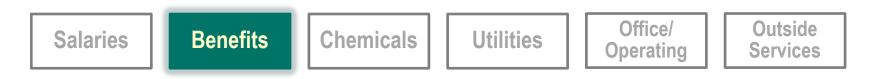
- Managing Health Benefits Costs
 - Cost savings of 3% due to changes in employee medical benefit elections offset by increases in medical premium costs
 - Other health/life insurance costs are not expected to increase significantly
- Continuing Retirement Cost Reduction following Pension Benefits Changes and Reform (2012-13)
 - In FY23/24, 27% of staff are Classic (2.7%@55), while 73% are either Classic Second Tier (2.0%@55) or PEPRA (2.0%@62)
 - District pays CalPERS normal costs as % of salary: 15.92% (Classic); 12.41% (Classic Second Tier); 8.07% (PEPRA)
 - CalPERS Unfunded Actuarial Liability (UAL): \$1.8M (+\$0.3M)
 - CCCERA pension plan is 103% funded; no payment required for FY24/25



Key Assumptions Benefits (\$7M, 20%) (cont'd)



- Continuing to Meet OPEB Trust Fund Obligations to Reduce Long-term Cost Liability
 - Employees hired before either October 16, 2022, or February 5, 2023, pay 3.0% of salary; all other staff will receive PEMHCA minimum
 - District contribution = \$0.5M to ensure full funding of Actuarially Determined Contribution (ADC)—includes \$0.3M (3.0% District match)
 - Continue to effectively manage outstanding OPEB liability in accordance with District's OPEB Trust Fund Policy
- Established Retiree Health Savings accounts for employees
 - District contributes each pay period in accordance with labor MOUs
 - \$0.4M budgeted



Key Assumptions Chemical and Utilities (\$6.3M, 18%)



Chemicals (\$3.1M, 9%)

- \$1.5M for WW (-\$53k), \$1.6M for RW (+\$221k)
 - Increases in chemical unit prices and changes in usage estimates
 - Critically reviewed quantity estimates while working to optimize chemical usage

Utilities (\$3.2M, 9%)

Increased +\$381k (~14%) due to rising electricity rates



Key Assumptions Office & Operating/Other (\$4.8M, 14%)



Office and Operating (\$4.5M, 13%)

- +\$389k increase (9%) due to insurance, hauling, IT systems/applications, and equipment/machinery costs
- Intensified focus on workforce development, industry engagement, training (\$303k)

Other (\$0.3M, 1%)

Transfers to other District funds (\$0.3M)







- Supporting strategic initiatives, continuous organizational improvement, and enhanced business processes through Professional Services (\$0.9M, -\$244k)
 - Munis Enterprise Resource Planning enhancements
 - Confined space rescue standby services
 - Permit support services
 - Recruitment services
 - Security services
- Street Sweeping, HHW (\$2.2M, +\$529k)
- Temporary and Other Services (legal, facilities, maintenance, lab testing/analysis, misc.) (\$1.8M, +\$45k)



FY25/26 Budget Forecast



Financial Planning Project FY25/26 (second year) Operating Budget needs; no funding appropriated but supports GFOA requirements

- GFOA budget award review guidelines recommend including criteria for long-range operating financial plan
 - Adding assumptions beyond current fiscal year for operating and capital expenses to District's FY24/25 Budget Book (June 2024)
- Projected FY25/26 Operating Budget (\$36.4M) is 5.6% higher (\$1.9M) than FY24/25 (+\$1.4M, 4.6% for WW)
 - Budget estimates based on escalation factors and specific operational initiatives planned for FY25/26
 - Not requesting Board to appropriate FY25/26 budget until June 2025
 - 5-year financial plan (with 10-year outlook) assumes 4.0% annual operating budget increase after FY25/26





- Receive comments from Finance Committee on FY24/25 Operating Budget assumptions
- Seek recommendation to present item at May 8, 2024 Board Meeting



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